



MAINE MARINE TRADES ASSOCIATION

2 Main Street Bldg. 18 Suite 128 • Biddeford, ME 04005
Tel: 207.773.8725 • Fax: 207.571.8147
www.mainemarinetrades.com

ELIGIBILITY CRITERIA

Regular Membership - any individual, firm or corporation primarily engaged in the marine trades industry in the State of Maine may be eligible for regular membership in the Association. In addition, the applicant must also have a substantive connection with the boat building and/or repairing or recreational boating segments of our industry and have fundamental interests in common with those of the Association.

Affiliate Membership - individuals, firms, or corporations who, though not primarily engaged in the marine industry, nevertheless provide goods and/or services to support marine businesses in Maine.

Student Membership - individuals enrolled in accredited full-time educational programs leading to a certificate, diploma or degree, who have an interest in boatbuilding or marine trades and whose personal goals include full time employment in the industry.

Retiree Membership - Individuals who are retired from their occupation and who have an interest in boatbuilding or marine trades.

Applications and Fees: Per the MMTA By-laws, all applications are to be submitted to the Association's Board of Directors for approval and acceptance. Application forms must be completed and accompanied by a check for the current year's dues and fees, as determined from the following schedules:

| REGULAR MEMBERS | NUMBER OF PERSONS – Incl. Owners & Managers | ANNUAL DUES INVESTMENT |
|-----------------|--|------------------------|
| | 1 – 3 | \$325.00 |
| | 4 – 10 | \$425.00 |
| | 11 – 25 | \$500.00 |
| | 26 – 35 | \$600.00 |
| | 36 - 49 | \$725.00 |
| | 50 – 74 | \$875.00 |
| | 75 or more | \$975.00 |

| AFFILIATE MEMBERS | AREAS & CATEGORIES SERVED | ANNUAL DUES INVESTMENT |
|---------------------|---|------------------------|
| Small Firms | Very limited areas & categories | \$450.00 |
| Medium Firms | Larger segment of Maine marine businesses | \$600.00 |
| Large Firms | Serving Maine marine businesses statewide | \$725.00 |

| | | |
|------------------------|--|----------|
| STUDENT MEMBERS | | \$ 50.00 |
| RETIREE MEMBERS | | \$100.00 |

Please see **Dues Pro Rata** information if you are submitting your application after Jan. 1st

Please complete the Membership Application Form and mail it along with your dues check to:

Maine Marine Trades Association
2 Main Street Bldg. 18 Suite 128

BUSINESS CLASSIFICATIONS In order for us to accurately describe your business to consumers and to aid in the development of promotional materials please check all that apply.

| | | |
|----------------------------|------------------------------|-------------------------|
| Accounting Services | Bank/Financial Services | Boat Show Promoter |
| Boat Builder | Boat Yard | Boating Publication |
| Broker | Canvas | Composite Parts Builder |
| Consultant | Dock/Float Builder | Documentation Service |
| Dredging | Engineering Services | Environmental Services |
| Finance (sales) | Insurance | Legal Services |
| Life Rafts | Machine Shop | Manufacturer |
| Manufacturer's Rep | Marina | Marine Retail |
| Marketing/Public Relations | Mooring Installation/Service | Museum |
| Naval Architect | Propeller Repair | Rentals |
| Restaurant | Sailmaker/Rigging | Servicing Dealer |
| Spar Builder | Storage | Surveyor |
| Telecommunications | Towing/Salvage | Transport |
| Vocational School | Wholesale Distributor | Yacht Joinery |
| Yacht Management | Other (describe) | |

Tell us about your company! We will use this information for your member profile on our web site. Be sure to include what kinds of boats your build or sell, what engine manufacturers you represent, anything that might be useful to a potential customer when doing a keyword search. _____

Please send a digital photo (jpeg file – preferred image size 344 pixels wide by 227 pixels high) that we can use for your profile. You may e-mail your photo to swanton@mainemarinetrades.com.

| REGULAR MEMBER | | DUES PRO RATA | | | |
|----------------------------------|--|--------------------------------|------------------------------|--------------------------------|--|
| Applications submitted in | | | | | |
| Oct., Nov., Dec. Pay | | Jan., Feb., or Mar. Pay | Apr., May or Jun. Pay | Jul., Aug., Sept. Pay | |
| Full Payment = \$325.00 | | \$243.75 | \$162.50 | \$81.25 | |
| 425.00 | | 318.75 | 212.50 | 106.25 | |
| 500.00 | | 375.00 | 150.00 | 125.00 | |
| 600.00 | | 450.00 | 300.00 | 150.00 | |
| 725.00 | | 543.75 | 362.50 | 181.25 | |
| 825.00 | | 618.75 | 412.50 | 206.25 | |
| 975.00 | | 731.25 | 487.50 | 243.75 | |
| AFFILIATE MEMBER | | DUES PRO RATA | | | |
| Applications submitted in | | | | | |
| Oct., Nov., Dec. Pay | | Jan., Feb., or Mar. Pay | Apr., May or June Pay | Jul., Aug., or Sep. Pay | |
| Full Payment = \$450.00 | | \$337.50 | \$225.00 | \$112.50 | |
| 600.00 | | 450.00 | 300.00 | 150.00 | |
| 725.00 | | 543.75 | 362.50 | 181.25 | |

MMTA Member Benefits

The Maine Marine Trades Association is dedicated to providing its members with a high level of service as well as helping to find ways to save money.

Publications/Services

- Biennial Wage Survey
- The Owner/Operators Guide to Permits & Rules for Marinas & Boatyards
- Frequent email news & updates
- Advocacy with legislature & regulatory agencies
- Referrals & notice of new business opportunities and grant programs

Cost Savings

- 'Members only pricing' on trainings, Annual Conference, special events

What our Members Are Saying About Us

"I couldn't be more passionate about the Maine Marine Trades Association and the value that it provides its members. The MMTA goes out there and gets involved in the key issues that affect our industry on the state and the federal level. They advocate on our behalf at our direction with the Maine Legislature, the Governor, the DEP, the Dept. of Economic and Community Development, Maine Revenue Services or any other entity that might make rules or regulations that could impact our livelihood in a negative way. MMTA raises awareness that we are one of Maine's largest industries and that we are worthy of consideration as we impact the Maine economy in a significant way."

Susan Howland • Wayfarer Marine, Camden

"MMTA has brought me three very valuable things in this industry: friendships I did not think I would need; business opportunities I did not know existed; and a source of intel I needed to stay ahead of trouble."

Tom Allen • Kittery Point Yacht Yard, Kittery

"Over the years MMTA played a critical role in the development of my business. Without MMTA I wouldn't have had any prior warning about important pending government issues, including:

- Submerged Lands Lease fees
- DEP Storm Water revisions
- DEP Bottom wash regulations and air quality issues
- Sales and Use Tax revisions, including an important reduction in this tax to out of state customers
- Access to the Governor's office to discuss issues of concern to my business
- Workshops on OSHA and ME Dept. of Labor regulations
- Critical information about dealing with my local fire department and county emergency management agency.
- MMTA worked with various state agencies on job training - my company qualified for over \$20K in training expenses that were very helpful in improving the way I operate my business I could go on...."

Sean Tarpey • Rumery's Boat Yard, Biddeford